



**AGENCY  
TELECOMMUNICATIONS  
REPRESENTATIVE**

**BULLETIN**

Date 12/06/2012  
ATR 12-03

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**SUBJECT: PROCUREMENT PROCESS & RELEASE OF CALNET 3 IFB**

This Bulletin delineates the new Telecommunications procurement process being used to establish the CALNET 3 contracts and to announce that the Office of Technology Services (OTech) and the Office of Telecommunications Procurement (OTP) have released the first Phase 2 solicitation for CALNET 3 services.

The CALNET 2 Master Service Agreements (MSAs) expire January 29, 2014. The State intends to award CALNET 3 Contracts as replacements to CALNET 2 Master Service Agreements (MSAs) over the course of the next year while also expanding the variety of telecommunications services and best of breed solutions to state and local governments.

The CALNET 3 procurement process to establish the CALNET 3 Awarded Contracts occurs in the following first two phases. Customers will submit orders for service to Awarded Category Contractors in Phase 3.



**Phase 1 - Prequalified Multiple Award Contract (PMAC)**

OTP released a Request for Qualifications Proposal (RFQP) solicitation (RFQP 12-001) which established a list of Prequalified Multiple Award Contract (PMAC) Contractors eligible to participate in Phase 2 solicitations. Contracts were awarded and the list was established in October 2012. Since then the RFQP has been re-opened as RFQP 12-001.1 to add new vendors and allow PMAC Contractors to reapply for categories which they were previously not awarded. *PMAC Contractors are only qualified to participate in Phase 2 and are not eligible to sell or market CALNET 3 services to Customers.*

## **Phase 2 - Solicitation to bid on specific IFB's or RFPs**

A series of IFBs or RFPs shall be released by OTP and OTech to PMAC Contractors for select telecommunication services Categories. With the completion of each Phase 2 solicitation, it is the States intent to award multiple Contractors for CALNET 3 Category Contracts.

On November 28, 2012 an Invitation For Bid (IFB) was released for Category 1 - Voice and Data Services (IFB OTP 12-001-A). Customers can view the CALNET IFB by visiting [Bidsync.com](http://Bidsync.com). The Category 1 - Voice and Data Services have been presented in the following subcategories:

Subcategory 1.1 - Dedicated Transport

Subcategory 1.2 - MPLS, VPN and Converged VoIP

Subcategory 1.3 - Standalone VoIP

Subcategory 1.4 - Long Distance Calling

Subcategory 1.5 - Toll Free Calling

Subcategory 1.6 - Legacy Telecommunications

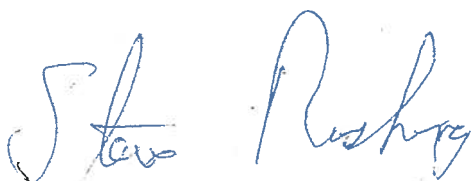
OTech and OTP will be releasing additional CALNET 3 solicitations for the remaining Services Category in the upcoming months.

## **Phase 3 - Submission of Customer orders to Contractors awarded CALNET 3 Category Contracts.**

During this phase Customers will begin placing orders for new services. OTech shall release specific policies and user instructions defining the order process. In most cases, orders for services can be completed with a simple Form 20 much like CALNET 2. In some cases additional steps may be required and will be defined.

OTech invites all Customers to subscribe to the CALNET 3 Website located at <http://www.dts.ca.gov/std/calnet-III/calnetIII.asp>. As information becomes available, the CALNET 3 website will provide status of the CALNET 3 solicitations, conversion of CALNET 2 to CALNET 3, service catalogs, service level agreements, invoicing, ordering instructions and more.

For questions regarding the CALNET 3 IFB solicitation, please contact the Office of Telecommunications Procurement, Robin Filpula at (916) 464-0709.



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