PAL Framework 2022

**STAGE 1 BUSINESS ANALYSIS**
- Identify Business Sponsorship
- Stakeholder Assessment
- Business Program & Project Justification
- Business Outcomes Desired
- Initial Project & Funding Readiness

**STAGE 2 ALTERNATIVES ANALYSIS**
- Market Research Prep
- Market Research / CBP
- Viable Alternative Solutions
- Cost Estimates
- Roadmap (Est. Schedule)

**STAGE 3 PROCUREMENT MANAGEMENT**
- Project and Procurement Roadmap
- Build and Conduct Solicitation
- Ancillary Procurements

**STAGE 4 PROJECT READINESS**
- Contract, Organization, and Project Readiness
- Schedule & Cost Baselines
- Initial Risk Register
- Business Objective Valuation
- Solicitation Results

**Outcomes**
- Stage 1: Outcomes Identified
- Stage 2: Alternative Chosen
- Stage 3: Contract Built
- Stage 4: Select Solution and Launch