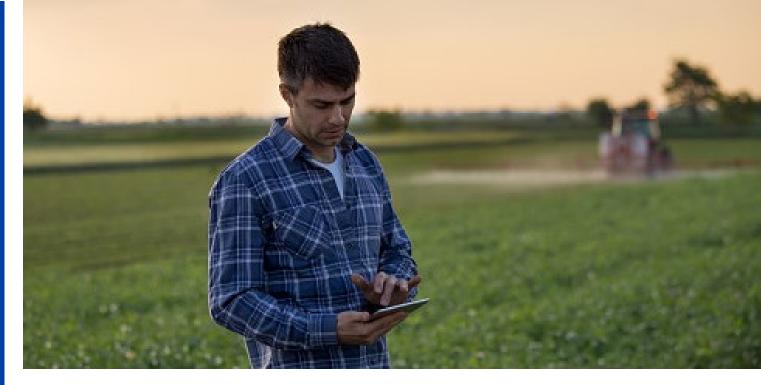


## Middle-Mile Advisory Committee

November 18, 2022







## AGENDA

- Welcome
- Executive Report
- Project Updates
- Public Comment

## Mark Monroe

Deputy Director Middle-Mile Broadband Initiative California Department of Technology

### **Executive Report**

## Recap

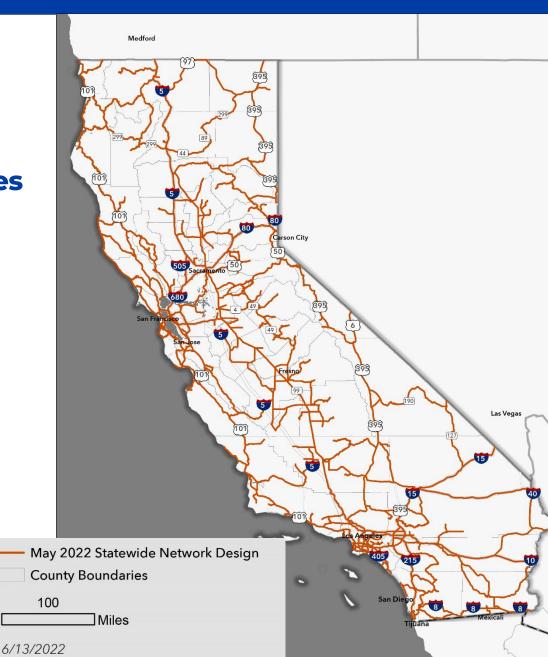
- Proceeding with execution phase
- Bids for construction contracts & IRU/leases

## **Updates**

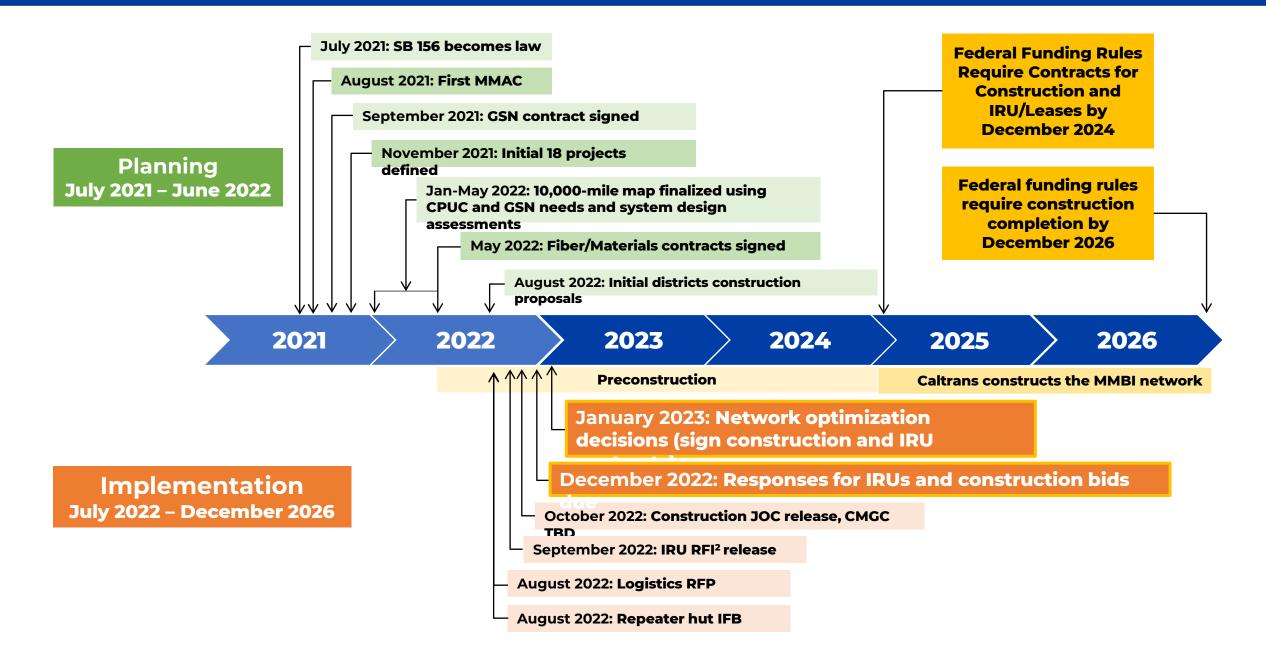
- Statewide CDT
- Build Efforts Caltrans
- Business Model & Market Plan GoldenStateNet
- Last Mile Coordination CPUC

## **Coming up**

Contract execution



### **CDT** Project Recap



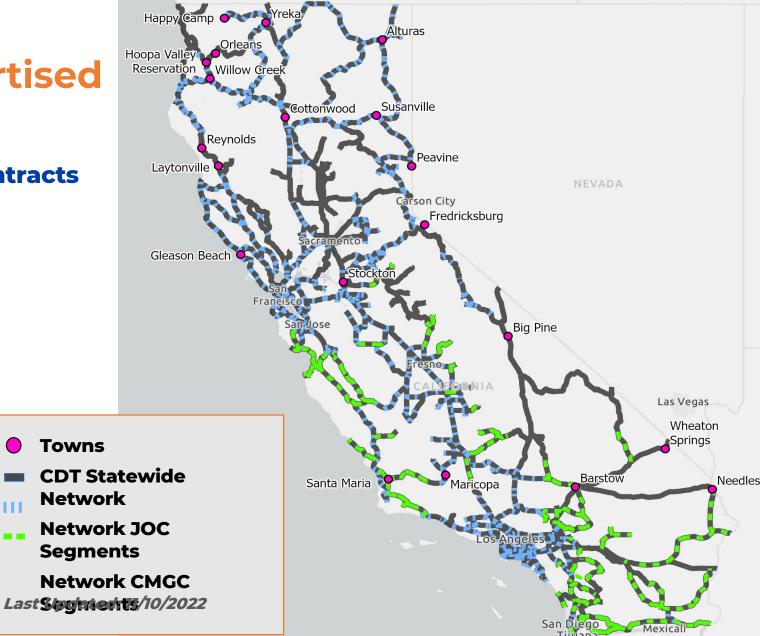
### **CDT Project Updates**

## **Full MMBI system advertised**

- **Construction Contracts:** 
  - 7,095 miles of construction contracts out to bid

111

- Vendor outreach for SB/DVBE participation
- **RFI2 full system awaiting** ٠ proposals from industry:
  - **IRU/leases** •
  - Joint-Build
  - **Colocation facilities for** • electronics



## **Scott Adams**

Deputy Director Office of Broadband and Digital Literacy California Department of Technology

### Large Convenings

- 10/24 Fall Broadband for All Summit and Digital Equity & BEAD Kickoff
- 10/27 California Economic Summit
- 10/28 Golden State Connect Authority
  - **Executive Committee**
- 11/8 Caltrans Broadband Industry Meeting
- **Meetings and Consultations**
- 9/28 City of Oakland
- 10/31 City of San Diego
- 11/08 Sonoma County
- 11/08 Tulare County Office of Education



### **2022 Accomplishments**

## Planning

- Map of existing infrastructure
- 10,000-mile system level design map

## Construction

- Progress on Initial 18 and "dig smart" projects
- Materials procurement contracts
- Initial market sounding
- Streamlined state permitting processes
- Conduit installation
- Construction contract bid solicitations
- IRU/lease, joint-build, and colocation bid solicitations
- Groundbreaking along SR 67 in San Diego



### **Looking Ahead**

## **Next Steps:**

- Federal land agency access
- Joint-build agreements rolling out
- Finalize logistics coordinator contract
- Procurement of active electronics
- Other system procurement contracts
- Bids for construction and facility leases
- System Optimization of network architecture



## **Janice Benton**

## Division Chief California Department of Transportation

## More than 70% of the Network Advertised How did we get here?

- **1. Job Order Contracts** 
  - 5,200 miles through 5 Regional JOCs
- 2. Construction Manager/General Contractor
   1,895 miles advertised



### **Caltrans** Dig Smart Opportunities

## **Dig Smart Miles**

	November	October
Start in 2022	153	153
Start in 2023	283	286
Under Evaluation	184	197
Total	620	636

\*Data as of 11 November 2022



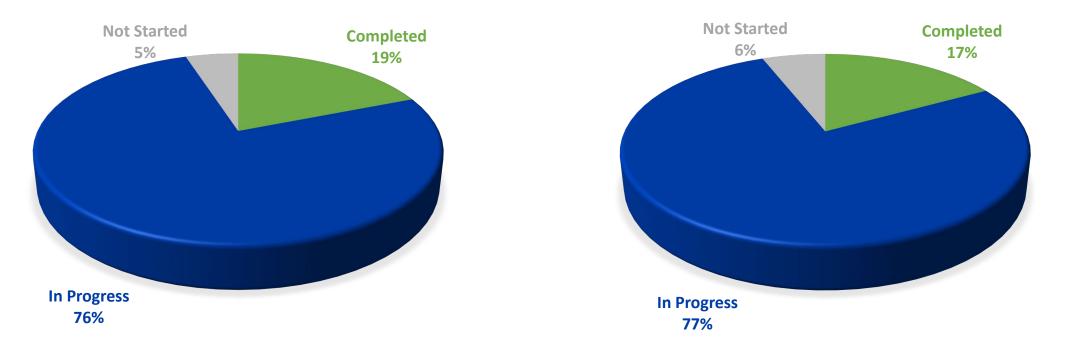
**Caltrans** Preconstruction Updates on Statewide Network

## **Significant Progress on Preconstruction**

**Environmental, Permitting and Design Progress** 

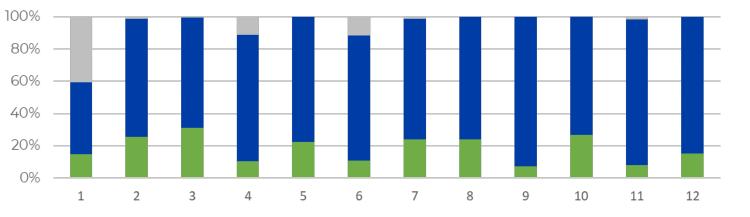
**November 2022** 

October 2022



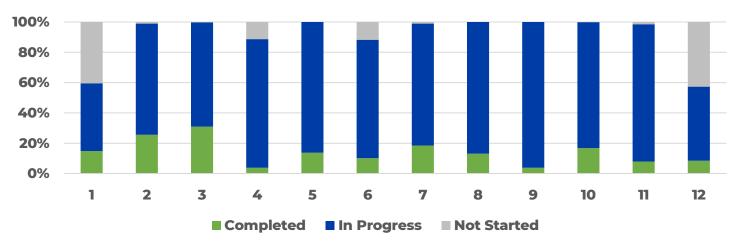
### **Project Delivery Updates**

### **Preconstruction progress by Caltrans district.**



#### November 2022







#### \*Data as of 11 November 2022

## **Currently Advertised Job Order Contracts**

A state of the sta		Caltrans Districts	<b>Mileage</b> (approximate)	Contract Number	Bid Open Date
2-REDDING	Region 1	Districts 1, 2, 3	1,800 miles	03A3522	29 December 2022
1-EUREKA 3-MARSYVILLE	Region 2	Districts 4, 9 (portion), 10	1,360 miles	10A2480	27 December 2022
4-OAKLAND 10-STOCKTON	Region 3	Districts 5, 6, 9 (portion)	955 miles	06A2880	27 December 2022
2 6-FRESNO	Region 4	Districts 7, 12	800 miles	07A5518	27 December 2022
S-SAN LUIS OBISPO	Region 5	Districts 8. 11	285 miles	08A3555	29 December 2022
TPA Regions 1 - 5     Caltrans Districts 1 - 12     Tribal Nations  PROPRIETARY & CONFIDENTIAL NDA MATERIAL: CSN V3 4 22 22	SAN BERNARDINO				

## **Construction Manager/General Contractors**

	Counties	<b>Mileage</b> (approximate)	Contract Number	Bid Open Date
District 5	Monterey, San Benito, Santa Cruz	268 miles	05CMGC2CM	1 December 2022
District 6	Fresno, Kern, Madera, Mariposa, Tulare	247 Miles	061F28CM	2 December 2022
District 11	San Diego	180 miles	114B02CM	7 December 2022
District 5	San Luis Obispo, Santa Barbara	208 Miles	05CMGC1CM	8 December 2022
District 11	Imperial	265 miles	114B01CM	14 December 2022
District 1	Del Norte, Humboldt, Lake	205 miles	TBD	TBD
District 2	Plumas, Siskiyou, Shasta, Tehama	240 miles	TBD	TBD
District 3	Butte, Colusa, El Dorado, Glenn, Nevada, Placer, Sacramento, Sutter, Tehama, Yolo, Yuba	640 miles	TBD	TBD
Region 2 (Districts 4, 9, 10)	District 4: Contra Costa, Napa, Santa Clara District 9: Kern, Inyo, Mono District 10: Alpine, Tuolume, Mariposa	890 miles	TBD	TBD

## **Caltrans Project** Look Ahead



## **Tony Naughtin** President and Chief Operating Officer GoldenStateNet

## MMBI business model work continues

- Developing revenue modeling assumptions with iterative work on revenue projections
- Product descriptions for lit and dark service products
- Continuing to review and refine projected operating expenses for the network



### **GoldenStateNet** Update

## Developed foundational version of Go-to-Market Plan ("GTM")

- Product Management processes
- Marketing plan
- Sales plan and processes
- Staffing plan and execution timetable
- Iterative versions GTM plan to follow



## MMBI Infrastructure and Service Architecture work continues

- Locations and development processes for huts
- GIS mapping work to reflect refined accuracy and small changes of network routes
- Ongoing editing and additions to System Layer Design and Program Plan Documentation
- Network Operations Center (NOC) and support processes



## **Assist CDT with procurements**

- RFP for Fiber Management System in process
- Inventory Management System RFP will be next: evaluated marketplace options, recommended standards and specs
- Customer Relations Management (CRM), billing system, and others in 2023
- Active electronics refinements and procurement progress continues



## Jonathan Lakritz

Communications Division California Public Utilities Commission

### **Local Agency Technical Assistance**

#### **\$50 Million for Local and Tribal Governments**

- To facilitate last-mile broadband infrastructure projects
- Supporting local agency and Tribal efforts expanding broadband to families and communities lacking sufficient internet access

### **Eligibility**

- Broad eligibility includes cities, counties, community service districts municipal utilities districts, school districts, electrical cooperatives, sovereign tribal governments, and Joint Powers Authorities
- Eligible costs are for pre-construction deliverables, such as environmental permits, engineering studies, and strategic plans

### **Applications**

- Approved 52 applications received during August and September windows for a total of \$23.8 million
- 32 applications requesting \$13.2 million are currently under review
- Applications are currently being accepted for the November window

#### **County Map of Technical Assistance Applications**



### Purpose

The broadband Loan Loss Reserve Program established by SB 156 helps finance the deployment of broadband infrastructure by public entities

### **Proposed Rules**

**Comments submitted on proposed program rules** 

- Program Fact Sheet
- Nov. 8, 2022 Virtual Public Meeting
- Primer and Discussion of Comments

#### CALIFORNIA BROADBAND LOAN LOSS RESERVE FUND

Supporting Public Broadband Networks in California

#### WHAT IS THE CALIFORNIA BROADBAND LOAN LOSS RESERVE FUND?

The California Broadband Loan Loss Program is a new \$750 million fund. It will support local governments and nonprofits with the financing for building broadband infrastructure. Specifically, it will provide credit enhancements that will enable more favorable terms when they borrow money from bond markets and financial institutions.

#### HOW DOES THE LOAN LOSS PROGRAM WORK?

The Broadband Loan Loss Reserve Fund Program enables public broadband investment by encouraging lenders or investors to invest in the California broadband market by providing protection against a certain percentage of the lender's risk of loss in a given financial transaction.

By guaranteeing local agency bonds, pooling risks, and negotiating on behalf of all local agencies, the Loan Loss Program lowers borrowing costs for local agencies and provides investors with the certainty they need to invest in public broadband.

Requirements are being developed through California Public Utilities Commission Rulemaking (R.) 20-08-021 and a staff proposal will be released in the third quarter of 2022.

#### ELIGIBLE ENTITIES PER PUBLIC UTILITIES CODE 281.2

Non-Profits and Local Government Agencies, which includes:

- CountiesCounty Service Areas
- Joint Powers Authorities
- County Service Areas
   Community Service Districts
   Local Educational Agencies
   Sovereign Tribal Governme
  - Sovereign Tribal Governments
     Electrical Cooperatives
- Public Utility Districts
   Electrical
- Municipal Utility Districts
- Electrical Coo

#### **Broadband Adoption and Digital Equity**

Grants to public entities and community-based organizations for digital literacy and broadband access projects

- On July 1, CPUC received 99 grant applications.
- 74 projects awarded \$5.9 million
- Action on remaining applications before December 31.

#### Consortia

Regional consortiums of public entities and community-based organizations to help deploy broadband infrastructure and service by assisting with broadband grant application development.

- On July 15, the CPUC received 15 applications requesting \$11.57 million
- Disposition in January 2023.

#### **Public Housing and Low-Income Communities**

Grants to build broadband networks offering free broadband service for residents of low-income communities including but not limited to, publicly supported housing developments, and housing or mobile home parks with low-income residents

- On July 1, CPUC received 19 project applications requesting \$1.4 million
- Disposition on December 1, 2022



California Advanced Services Fund Adoption Account Center for Elders' Independence digital literacy project grantee

	TECHNICAL ASSISTANCE	LOAN LOSS RESERVE FUND	FEDERAL FUNDING ACCOUNT	CALIFORNIA ADVANCED SERVICES FUND
Amount	\$50 million	\$750 million	\$2 billion	\$150 million/year
Summary	Assist local governments & Tribes to prepare for broadband infrastructure investments.	Enable local governments & nonprofits to secure financing for broadband infrastructure.	Fund last-mile broadband infrastructure projects in every county.	Assist with broadband infrastructure deployment & adoption in public housing, Tribes, & unserved areas.
Target	Apply monthly now	<u>Proposed</u> <u>Decision</u> to issue in Q1 2023	<u>Priority Areas</u> to be released before applications open	<u>Apply</u> in the next cycle for adoption, public housing, line extension, and consortia accounts

# THANK YOU!

